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DEALER BUZZ

A MESSAGE FROM GEORGE

I'm sending my warmest Holiday Greetings to our Extended "family" of professional dealers, to your employees, and to your loved ones.

I am starting my fourth year in office and would like to take this opportunity to tell you how much I appreciate your confidence and look forward to a continued partnership with each of you.

We have made many changes during the last three years dedicated to providing better customer service for all our taxpayers. Many of you have taken the time to convey your appreciation to our very dedicated employees.

Here's hoping that 2007 has been a prosperous and healthy year for you, and that 2008 will be the best year ever!

Sincerely,

George Albright



DEALER INFORMATION CHANGES

Just a friendly reminder to all dealers, if you have any changes in your e-mail address, telephone numbers or employees, please notify the dealer department. Not only will this allow us to contact you if necessary, it will allow us to send you any notice of procedure changes,



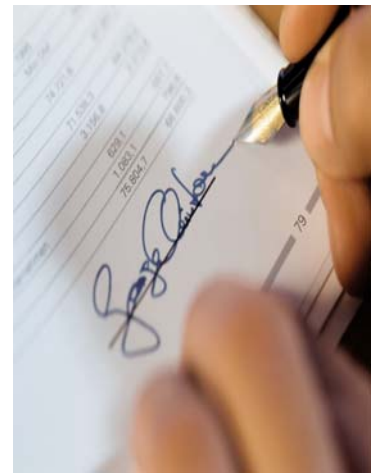
dealer updates, and your weekly dealer progress report in a timely manner. Also, if you change title clerks, please notify us so that we do not disclose any information to an unauthorized person thus allowing us to remove them from your fast title ledger, if you have one with us. Please call 368-8272 with any questions.

DUPLICATE TITLES

If you are applying for a duplicate title in a company name, the person signing the Application for Duplicate or Lost In Transit Title (DHSMV Form 82101) must be an officer of the company. If they are not an officer of the company, they must have an original letter on company letterhead signed by an officer of the company authorizing them to sign.

To verify if someone is in fact an officer of

the company, go to www.sunbiz.org. This website will give you access to the full name of the company, FEID number, filings, activities and all agents and officers listed with the state.



CUSTOMER NUMBERS

We've all come across customers who have established customer numbers in the systems but do not have a Florida drivers license or identification card. According to TL-1, Signature Requirements and Identity Affidavits, we will continue to require a photocopy of either their passport or out-of-state identification card or drivers license to ensure that their customer record was created correctly. Please include a copy of a drivers license or passport with all dealer work.



TITLE TID-BITS

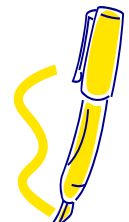
- ◆ When submitting an MSO for a motorcycle or motor scooters, you must have the CC's recorded on the MSO. Some manufacturer's preprint them, but some don't. For the ones that do not have it, please type the CC's on the MSO's with a typewriter.



- ◆ When transferring a title on an ATV, you will no longer need the DHSMV 82054, Application for Original or Replacement Title Validation Decal, provided it is already a Florida Title. You will still need the form if you are titling a MSO or an off-highway vehicle from another state.



- ◆ Tallahassee is asking us not to highlight the titles where the customer would actually sign. When the documents are being scanned, the highlighted area is appearing black and non-readable.



BIENNIAL REGISTRATIONS

Beginning January 1, 2008 the State of Florida is extending the option of biennial registrations to customers. A biennial registration will be valid for 24 months. All fees are doubled except for the Initial registration fee, back taxes and mailing fees. Trucks that weigh over 5000 lbs and expire in December are not eligible for biennial registrations. The fees are also non-refundable, however are still credited when they transfer their existing tag or replace their tag within the registration period.



"Let us remember that, as much has been given us, much will be expected from us, and that true homage comes from the heart as well as from the lips, and shows itself in deeds."

- Theodore Roosevelt

INDEPENDENT DEALER RECERTIFICATION



It's that time again! With 2008 just around the corner, please remember that some Independent dealers might be up for their dealer recertification this year.

Please contact FIADA for a schedule of their classes. As always, they have

classes available online at a reduced fee for your dealer recertification. Please visit their website at www.fiada.com for more information.

Mr. Albright will also be hosting a recertification course on March 25, 2008 at the Elks Club, 702 NE 25th Ave, from 8:30 AM to 5:30 PM. Registration for FIADA members will be \$79 and \$89 for non-members.

All Registration fees will be payable at the registration desk. A buffet lunch will be available for \$10 per person. Please call the dealer office beginning January 15th to reserve seating.

6-YEAR TAG REPLACEMENT

Effective January 1, 2008, the fee for an original license plate will increase from \$10 to \$12. The replacement cycle of a license plate has been extended to 6 years for plates issued beginning January 1, 2008.

Any plate issued prior to January 1st will still be subject to the 5 year replacement cycle, however will be charged an additional \$2.

Please remember to add your \$2 to your new tag and replacement tag fees! Example: replacement of tag and decal during registration period was \$18.10, after January 1st it will be \$20.10.



TITLE & REGISTRATION CORRECTIONS

Due to recent policy changes, Tallahassee is requiring that we charge for the Title Corrections that have been determined NOT to be the Tag Office's error.



For example: if the dealer entered the wrong color, lienholder, customer, body type, mileage, etc. on the Application for Title, DHMV Form 82040

or any other required form. A fee of \$29.75 will be charged for all corrections. If you choose to apply for a fast title, the standard fee of \$7.00 will be added to the \$29.75

Also, if the dealer entered the wrong address on the application and it is determined that it was indeed the dealers error, there will be a \$3 fee for a duplicate registration.

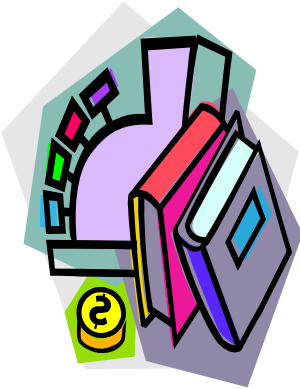
PHYSICAL ADDRESSES

When processing dealer work and your customer has a PO Box as a mailing address, please make sure you are capturing a physical address also unless they are Law Enforcement. Law Enforcement is NOT required to release their physical address per Florida statute 119.07(6)(I)(1) and (2).



ESCROW ACCOUNTS

One of the most beneficial changes Mr. Albright implemented for our dealers

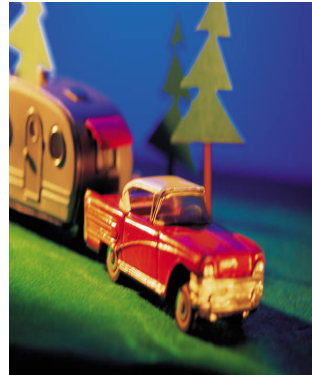


was the escrow account. It has proven to be beneficial to the dealers by allowing us to correct errors the same day without waiting for a new check, eliminated the need to find a check signer and has created for you a

more traceable method of monitoring title work expenses.

RECREATIONAL DEALERS

All RV licenses for new and used recreational vehicles currently have a license type beginning with RV. Effective October 1, 2007, all recreational vehicle dealers that sell used RV's will have their license converted to RU. Be on the look out!



A LETTER FROM THE DEALER DEPARTMENT



To Our Dedicated Dealers;

Wow, what a year it has been! From your generosity, kindness, and excellent paperwork, all of this has made 2007 a year to remember. The dealer office would again like to thank you for the opportunity to serve you and we look forward to working with you in the coming New Year!

May you have a wonderful Christmas and a prosperous New Year!

The Dealer Department

We are what we repeatedly do. Excellence, therefore, is not an act but a habit.

- Aristotle



EFS UPDATES



I would like to take this time to extend my heartfelt appreciation to all of you who have helped make this a very successful year in EFS once again! Everyone's done a wonderful job this year and I am sure there are very good things coming in the New Year!

Our next EFS conference is scheduled for January 16th, which will be here in Ocala. Once again, if there are any major changes, each of you will be notified.

Thank you once again for all your hard work. We wish you and your families a very Merry Christmas and a healthy and happy New Year!

Pamala Rardle



CUSTOMER CREATES

Please make sure you are faxing us a copy of customers drivers licenses, passports or Sunbiz printouts when you are calling for a customer create. We need positive proof of identification prior to us creating an individual or business in our system. Our fax number is **368-8281**. Your cooperation is much appreciated.



RV DEALERS

As most of you are aware, we were having some difficulty with line makes after Tallahassee's download in October. We now have a complete list of line-makes and abbreviations available. If you do not have a copy of it yet, please call so that we can fax it to you.

PENDING & SUSPENDED TRANSACTIONS

Please make sure you are resolving your suspensions in a timely manner and that all pending transactions are cleared within 30 days.



Christmas



FOOD 4 KIDS

'Tis the season for giving! As many of you know, we at the Marion County Tax Collectors office are very involved in our community and we take pride in being able to help better our community and to be able to assist in giving hope to few.

One of our most treasured projects has been "Food 4 Kids", which is run by Interfaith Emergency Services. Food 4 Kids began in the fall of 2004 as a pilot program in 2 Marion County Schools. The program is aimed at decreasing the number of children who go hungry on the weekends. Unfortunately in this day and age, there are many children who's only real meals are served by the Marion County

School system. For those that qualify, Food 4 Kids ensures that a backpack is filled with enough food for 3 meals and 2 snacks for every school aged child in a household. More and more schools are being added to the program. Just recently we received word that a total of 576 children are participants of the program!

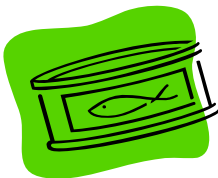


This program is made possible by generous donations from our local churches, businesses, individuals and volunteers that stuff the backpacks. There are at least 350 backpacks that are stuffed each month to ensure that these children don't go hungry.

Our office donates food, money, backpacks and any other supplies necessary to keep this program going. If you would like to donate any food items or give a voluntary contribution, you may do so at the main office or at any branch office.



Please remember these children during this time of the year. If you are at the grocery store, pick up one of the extra items on the shopping list or if you are in one of our branches, donate your spare change. A little goes a long way in helping these children day to day. As always, thank you so much for your participation and we wish you a very Merry Christmas and a healthy and prosperous New Year!



- ◆ Canned Meat (tuna, Vienna sausages, Spam, etc.)
- ◆ Canned Pasta & Canned Soup
- ◆ Juice Boxes
- ◆ Milk (1 qt., long shelf life-non refrigerated)
- ◆ Macaroni & Cheese (boxed)
- ◆ Peanut Butter (small plastic containers)
- ◆ Pudding & Fruit Cups
- ◆ Cereal (single serve)
- ◆ Snack Bars
- ◆ Poptarts
- ◆ Peanut Butter & Cheese Crackers
- ◆ Snacks (Pretzels, cookies, animal crackers, raisins - single servings)

