

Dealer Buzz



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Insurance Requirements

When a customer purchases a vehicle from your lot, you are required to obtain proof of insurance for that vehicle prior to it leaving your dealership. Some of the confusion about when a customer must obtain insurance is based on insurance company grace periods, which can mean the customer is granted authority by their insurance company to notify them of their new vehicle purchase after leaving the dealership. While this may be an acceptable insurance company practice, registering a vehicle without insurance is strictly prohibited by Florida Law.

You should advise your customer to contact their insurance company immediately. Most insurance companies have 24/7 telephone coverage or allow for updates via a website or mobile app and can update a vehicle to a policy immediately.

Acceptable proof of insurance can be obtained in the form of a valid Florida insurance card containing the insurance company name, policy number, 5-digit company code, effective date, new VIN number of the vehicle purchased, type of coverage, and name of insured. The card must be issued in the format mandated by Rule 15A-3.006, Florida Administrative Code. Any card not meeting this format will be rejected.

The customer may also submit an accurately completed Florida Insurance Affidavit, HSMV 83330, containing the correct name of the insurance company, the 5-digit company code and the correct VIN number of the vehicle being registered.

Do not let your customer leave until you have their proof of insurance in your hands for the vehicle that you sold them! Simply signing an insurance affidavit may not be sufficient to avoid the customer's license from getting suspended. Any transaction you process via EFS, will automatically generate an insurance verification. If the customer has not insured the vehicle, their license will automatically generate an insurance suspension that can be a very costly error to fix.

In addition, when entering insurance information in to the database, verify the information that you are typing in does in fact match the policy information being provided. Any slight variation can cause a denial by the insurance company, once again causing a costly insurance suspension on the customer's driver license.



VI Dealers License & Dealer License Plate Renewals

Your VI dealers license will expire on April 30th. As a reminder, please make sure you turn your renewal application and bond in to the regional DMS office as soon as possible. This will give them ample time to process your application.

Remember, you may also be required to complete continuing education this year. For more information regarding the renewal of your dealers license contact the DMS Regional Office at 352-732-1268, option 5.



Also, when renewing your dealer plates, you are now required to provide proof of liability insurance. Your certificate of insurance must contain the number of dealers license plates you are authorized to have through your insurance company. We cannot renew your dealer plates without this and we cannot issue more dealer plates than allowed by your insurance company. If you need more dealer plates than your insurance company has allowed, you must your insurance company to have your certificate amended.

Replacement License Plate Issuance

Effective immediately the Department will require documentation from the dealer acknowledging that all title and registration fees have been paid when a customer is in our office requesting to replace a license plate that has been issued through a dealer transaction within the last 60 days.

This procedure has been implemented to cut down on customers attempting to obtain a registration without paying the full COD fees owed to the dealer.

Should you have any further questions regarding this letter, please contact our Dealer Office at 352-368-8272.

6th Annual Tax Collector Car Show

You're Invited!

Please join us for our 6th Annual Car Show on Saturday, March 12, 2016 located at 503 SE 25th Ave. If you have a car that you would like to show off, please contact our office to register.

Thank you to those of you who sponsored our event! We appreciate all of your help and look forward to a very successful car show again this year!

Bring your family and friends for some outdoor fun! There will be activities for little ones, plenty of vendors and beautiful cars to look at! We look forward to seeing you on Saturday!



DID YOU KNOW?

Did you know that temporary license plates or metal plate transfers are not allowed for dealer demonstration purposes? Dealers issuing temporary license plates to a potential customer for test driving purposes or allowing a metal plate transfer to occur for demonstration purposes are not following proper procedure and will cause the customer's driver license to be sanctioned. Dealers can prevent this by avoiding this practice and placing a dealer tag on the vehicle instead.

EFS Updates

I just wanted to say Thank You to all of our Dealers! You are all doing a great job submitting all necessary documentation and double-checking your work before completing your deal. As you know, the EFS system is going through a major overhaul and there are many changes coming in the near future. As these changes are implemented, I look forward to working closely with all of you to ensure that all changes go smoothly. We look forward to a continued partnership with all of you!



Pamala

Secured Forms

Please make sure that you are creating the customers in EFS exactly the way their driver license reads.

Example: John William Smith

Incorrect: John Smith

Correct: John William Smith

Please get with your F&I department and explain the proper way to create a customer. If you need further clarification, please contact our office for assistance.

Dealers who use Reynolds and Reynolds Company may now obtain their secured forms, HSMV 82994 and HSMV 82995, directly from them. Reynolds and Reynolds has contracted with the Department and developed a process to print the secured forms through their system. This allows the forms to be pre-populated with the customers information. Please contact your Reynolds and Reynolds representative for further information.

Hidden Surprise Easter Egg Treats

INGREDIENTS

12 Plastic snap-apart 3 x 2-in Easter eggs
3 tablespoons butter or margarine
1 package (10 oz., about 40) JET-PUFFED Marshmallows
OR
4 cups JET-PUFFED Miniature Marshmallows
6 cups Kellogg's® Rice Krispies cereal
1/2 cup M&M'S® Brand Chocolate Candies



DIRECTIONS

1. Clean, then coat inside of plastic eggs with cooking spray. Set aside.
2. In a large saucepan melt butter over low heat. Add JET-PUFFED Marshmallows and stir until completely melted. Remove from heat.
3. Add KELLOGG'S RICE KRISPIES cereal. Stir until well coated. Using greased hands, firmly press 1/4 cup of the cereal mixture into each plastic egg half. Use fingers to make hollow center in each half. Remove from molds. Place on wax paper. Cool slightly.
4. Place about 6 M&M's in one half of each egg. Gently press two halves of each egg together until they stick. Cool Completely.
5. Decorate with frosting and additional M&M's, if desired. Best if served the same day.

Recipe courtesy of www.ricekrispies.com

